# Market transformation and the role of distributed energy resources

Lauren Vincent Business Development and Transactions





# Australian Renewable Energy Agency

Independent Board works to the ARENA Act 2012 Investment & market orientated Board, CEO and CFO

### PURPOSE



Accelerate Australia's shift to a sustainable, affordable and reliable energy future

# PORTFOLIO

\$1.18 billion funding committed to support over 377 projects

185 completed projects
+160 active projects
 (incl scholarships,
 fellowships)

## PIPELINE

**\$500m funding** available to support innovative energy technologies

148 active projects in our pipeline

Knowledge Sharing | Collect, analyse, interpret and disseminate



# **INVESTMENT PRIORITIES**









DELIVERING SECURE AND RELIABLE ELECTRICITY

### ACCELERATING SOLAR PV INNOVATION

### IMPROVING ENERGY PRODUCTIVITY

### EXPORTING RENEWABLE ENERGY

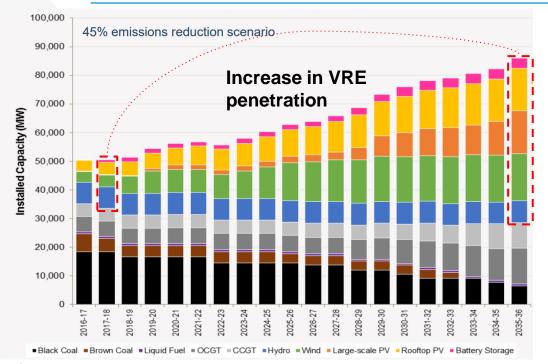
# Overview of Australia's Energy Market

- Management and trading of Australia's electricity is split across three markets
  - National Electricity Market (NEM) QLD, NSW, VIC, SA & TAS
  - Wholesale Energy Market (WEM) WA
  - Interim Northern Territory Energy Market (I-NTEM) (since 2015)
- Created to manage centralised, large scale, power plants with synchronous generation
  - Coal, gas, hydro turbines
  - Passive consumption
  - One way power flows
  - Slow response times with minimal flexibility
  - Aging infrastructure





# Australia's energy mix is changing



Changing mix of generation

- Variable and non-synchronous generation expected to increase overtime
- Retirement of coal-fired power stations
- Distributed resources (mainly solar) to drive significant growth
- Storage will also be key in transition ARENA





# Forms of DER

# Demand Response Renewables



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# Energy Efficiency

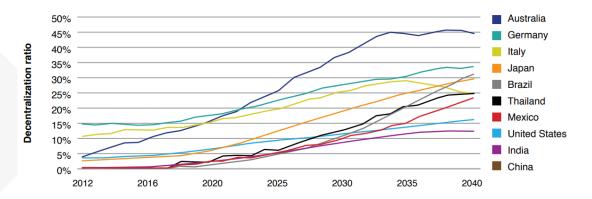
Active response by end-users to reduce their normal consumption often in response to tariffs or market signals. Renewable energy produced by prosumers which is typically less than 5MW of installed capacity Reduced energy consumption by energy users through the use of more efficient products and services. Capture and use of energy through energy storage devices in localised applications regardless of ownership.

Storage





# Australia is set to be a world leader in DER



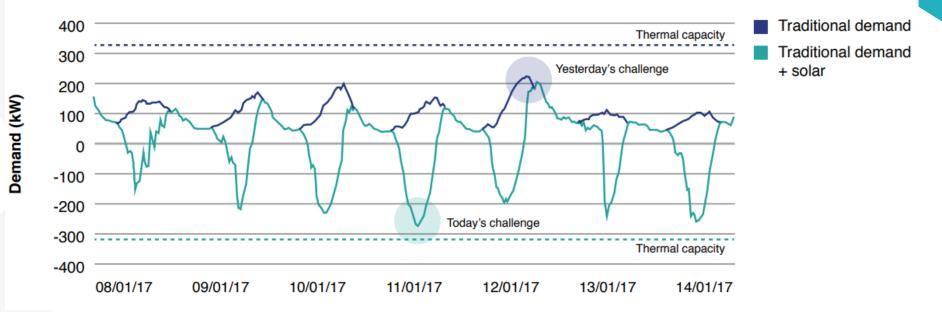
Source: Bloomberg New Energy Finance 2017

- Australia has the highest rooftop solar PV installed per capita in the world
- Poses significant operational challenges
- Transitioning to a customer driven system
- Reverse power flows
- Innovative approaches to DER coordination and orchestration needed





# Changing customer demand profiles

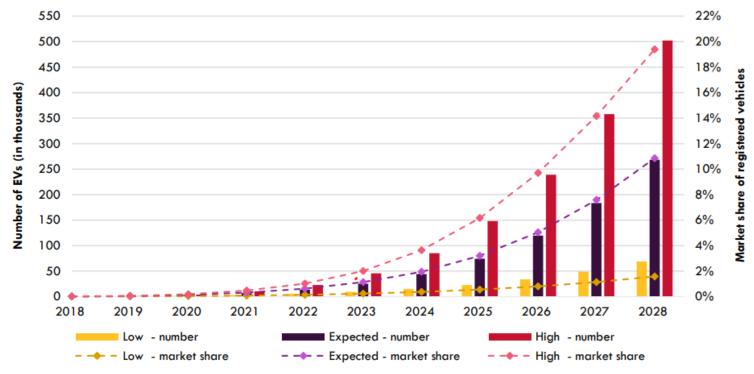


Source: AEMO and Energy Networks Australia 2018; Open Energy Networks Consultation paper



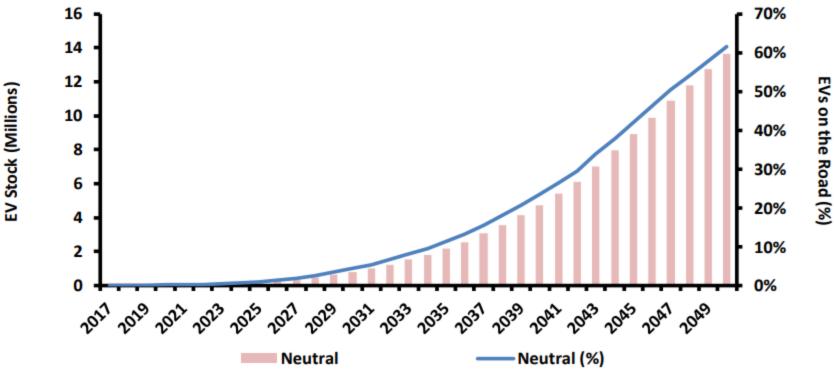
ARENA 8

# The Rise of Electric Vehicles



Australian Government Australian Renewable Energy Agency

# The Rise of Electric Vehicles



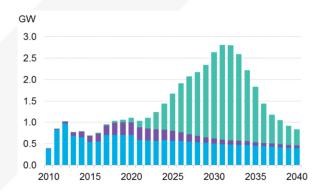


Source: Climate Works Australia, The State of electric vehicles in Australia, June 2017



# Market Opportunities

- Industry forecasts that by 2027 DER could have a cumulative market value of \$158b
- DER could contribute up to 50% of the NEM's value in 2050
- In the future expect DER to be "active" as well as "passive"
- Industrial users will take over residential as leading PV owners



Residential Commercial Industrial











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